

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

Industrias Ales C.A.

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0303-12-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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**Oil Palm Growers****Operational Profile****1.1 Please state your main activities as a palm oil grower**

- Oil palm grower
- Oil palm grower & miller

**Operations and Certification Progress****2.1.1 Please state your number of estates/management units**

2.00

**2.1.2 Total land controlled/managed\* for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)**

3,000.00

**2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)**

2,899.00

**2.1.4 Total land designated and managed as HCV areas**

0.00

**2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4**

932.00

**2.1.6 Total land under scheme/plasma smallholders certified**

0.00

**2.1.6.1 Land still uncertified under scheme/plasma smallholders**

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**2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)**

6,831.00

**2.2 Certification progress****2.2.1 Number of estates/Management Units certified**

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**2.2.2 Total certified area\***

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**2.3 In which countries are your estates?****2.3.1 Indonesia - Please indicate which province(s)**

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**2.3.2 Malaysia - please indicate which state(s)**

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**2.3.3 Other - please indicate which country(ies)**

- Ecuador

**2.4 New plantings and developments (Exclude replanting):**

**2.4.1 New area planted in this reporting period**  
- ha

**2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year?**  
No

**2.5 Supply of Fresh Fruit Bunches (FFB)**

**2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base?**  
no

**2.6 FFB processing operations**

**2.6.1 Number of Palm Oil Mills operated**  
2

**2.6.2 Number of Palm Oil Mills certified**  
-

**2.6.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated**  
-

**2.6.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified**  
-

**Supply Chain Used**

**3.1 Which supply chain options do you sell RSPO-certified palm oil products through?**

**Time-Bound Plan**

**4.1 Year of first RSPO estate certification (planned or achieved)**

2018

**4.2 Year expected to achieve 100% RSPO certification of estates**

2020

**4.3 Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers**

2025

**4.4 Year expected to achieve 100% RSPO certification of scheme and associated smallholders and outgrowers**

2025

**Concession Map**

**5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP 2014 deadline, please upload your estate location concession map(s) in KML or SHP format here:**

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**5.2 Map data declaration**

**Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission**

Yes, the companies OLEOCASTILLO, SOPALIN, OLEPSA and ALESPALMA are again part of Industrias ALES.

**GHG Emissions**

**6.1 Are you currently assessing your operational GHG emissions?**

No

**Please explain why:** We are going to start to assessi

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**Actions for Next Reporting Period****7.1 Outline actions that you will take in the coming year to advance your plans for certification**

We are working towards to obtain the certification in our first plantation and mill.

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**7.2 Outline actions that you will take to promote CSPO along the supply chain**

We are part of the national committee that is going to work on the jurisdictional approach to promote the RSPO certification and moreover the sustainable palm oil production.

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**Reasons for Non-Disclosure of Information****8.1 If you have not disclosed any of the above information, please indicate the reasons why**

Other:

N/A

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**Support Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

No

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**9.3 Do you have any future plans to support independent smallholders?**

No

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**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Palm Oil and Certified Sustainable Palm Oil Use****2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In the markets where you operate, in which do you supply goods containing palm oil and oil palm products?**

- Ecuador

**2.1.2 Do you have a system for calculating how much palm oil and oil palm products you handle?**

Yes

**2.1.3 In which markets where you operate, do you calculate how much palm oil and oil palm products you handle?**

- Ecuador

**2.2 Volumes of palm oil and oil palm products****2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

45,000.00 Tonnes

**2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year**

1,700.00 Tonnes

**2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year**

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**2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year**

26,000.00 Tonnes

**2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year**

72,700.00 Tonnes

**2.3 Volumes of palm oil and oil palm products certified****2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1.1 Book & Claim				
2.3.1.2 Mass Balance				
2.3.1.3 Segregated				
2.3.1.4 Identity Preserved				
2.3.1.5 Total volume	-	-	-	-

**2.3.2 How much certified products have you sold to other RSPO certified companies ? (tonnes)**

Description	Crude and Refined Palm Oil	Crude and Refined PKO	PKE	Other Palm-based Derivatives and Fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

0 Tonnes

**2.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:****2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe**

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**2.5.4 North America**

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**2.5.5 South America**

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**2.5.6 Middle East**

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**2.5.7 China**

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**2.5.8 India**

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**2.5.9 Indonesia**

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**2.5.10 Malaysia**

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**2.5.11 Asia**

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**Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved)**

2018

**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2018

**3.3 Year expected to achieve 100% RSPO certification of all supply chains**

2022

**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2025

**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Ecuador

**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

We are working to promote the sustainable production under the RSPO P&C, for that reason we are actively part of the national committee to promote the jurisdictional approach.

We are also part of the Ecuadorian technical team that is working on the national interpretation of the RSPO P&C.

**Trademark Use****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

No

**Please explain why:**

N/A

**Actions for Next Reporting Period****5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

We are working to promote the sustainable production under the RSPO P&C, for that reason we are actively part of the national committee to promote the jurisdictional approach. We are also part of the Ecuadorian technical team that is working on the national interpretation of the RSPO P&C.

**Reasons for Non-Disclosure of Information**

6.1 If you have not disclosed any of the above information please indicate the reasons why

other  
N/A

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## Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- Water, land, energy and carbon footprints  
Uploaded file: [P-Policies-to-PNC-waterland.pdf](#)
  - Land Use Rights
  - Ethical conduct and human rights  
Uploaded file: [P-Policies-to-PNC-ethicalconducthr.pdf](#)
  - Labour rights  
Uploaded file: [P-Policies-to-PNC-laborrights.pdf](#)
  - Stakeholder engagement
  - None of the above
- 

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

N/A

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## GHG Emissions

8.1 Are you currently assessing the GHG emissions from your operations?

No

Please explain why

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## Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No

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**Consumer Goods Manufacturers****Operational Profile****1.1 Please state what your main activity(ies) is/are within manufacturing**

- End-product manufacturer
- Food Goods
- Home & Personal Care Goods
- Own-brand-Manufacturer
- Manufacturing on behalf of other third party brands

**Operations and Certification Progress****2.1.1 In the markets where you operate, in which do you manufacture goods with palm oil and oil palm products?**

- Ecuador

**2.1.2 Do you have a system for calculating how much palm oil and oil palm products you use?**

Yes

**2.1.3 Does this system only cover your own-brand or all the brands you manufacture?**

all-brand

**2.1.4 In the markets where you operate, in which do you calculate how much palm oil and oil palm product there is, in the goods you manufacture?**

- Ecuador

**2.2.1 Total volume of Crude and Refined Palm Oil used in the year (Tonnes)**

45,000

**2.2.2 Total volume of Crude and Refined Palm Kernel Oil used in the year (Tonnes)**

1,700

**2.2.3 Total volume of Palm Kernel Expeller used in the year (Tonnes)**

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**2.2.4 Total volume of other palm-based Derivatives and Fractions used in the year (Tonnes)**

26,000

**2.2.5 Total volume of all palm oil and oil palm products used in the year (Tonnes)**

72,700

**2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.3.1 Book & Claim	-	-	-	-
2.3.2 Mass Balance	-	-	-	-
2.3.3 Segregated	-	-	-	-
2.3.4 Identity Preserved	-	-	-	-
2.3.5 Total volume	-	-	-	-

**2.4 Volume of RSPO certified sustainable palm oil and oil palm products sold to other RSPO certified companies ? (in tonnes)**

Description	Crude and Refined Palm Oil	Crude and Refined Palm Kernel Oil	Palm Kernel Expeller	Other palm-based derivatives and fractions
2.4.1 Book & Claim	-	-	-	-
2.4.2 Mass Balance	-	-	-	-
2.4.3 Segregated	-	-	-	-
2.4.4 Identity Preserved	-	-	-	-
2.4.5 Total volume	-	-	-	-

**2.5 What is the percentage of RSPO certified sustainable palm oil and oil palm products in the total volume used by your company in the following regions:**

2.5.1 Africa	--
2.5.2 Australasia	--
2.5.3 China	--
2.5.4 Europe	--
2.5.5 India	--
2.5.6 North America	--
2.5.7 South America	--
2.5.8 Indonesia	--
2.5.9 Malaysia	--
2.5.10 Middle East	--
2.5.11 Rest of Asia	--

### Time-Bound Plan

**3.1 Date of first supply chain certification (planned or achieved)**

2018

**3.2 Date expected to/or started to use any RSPO certified sustainable palm oil and oil palm products in your own brand products**

2022

**3.3 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products**

2025

**3.4 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products**

2025

**3.5 In which markets where you operate do these commitments cover?**

Ecuador

**3.6 Does your company use RSPO certified sustainable palm oil and oil palm products in goods you manufacture on behalf of other companies?**

No

**3.7 Does your company have a Time-Bound Plan to only use RSPO certified sustainable palm oil and oil palm products in the goods you manufacture on behalf of other companies brands?**

Yes

### Trademark Related

**4.1 Do you use or plan to use the RSPO Trademark on your own brand of products?**

No

Please explain why

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**Actions for Next Reporting Period****5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

We are working to promote the sustainable production under the RSPO P&C, for that reason we are actively part of the national committee to promote the jurisdictional approach.

We are also part of the Ecuadorian technical team that is working on the national interpretation of the RSPO P&C.

**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information, please indicate the reasons why**

Other

- Others:

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**Application of Principles & Criteria for all members sectors****7.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:** Water, land, energy and carbon footprintsUploaded file: [M-Policies-to-PNC-waterland.pdf](#)

For administration purpose, attachment files are renamed automatically

 Land Use Rights Ethical conduct and human rightsUploaded file: [M-Policies-to-PNC-ethicalconducthr.pdf](#)

For administration purpose, attachment files are renamed automatically

 Labour rightsUploaded file: [M-Policies-to-PNC-laborrights.pdf](#)

For administration purpose, attachment files are renamed automatically

 Stakeholder engagement None of the above**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

N/A

Uploaded files: --

**GHG Emissions****8.1 Are you currently assessing the GHG emissions from your operations?**

No

Please explain why

N/A

**Support for Smallholders**

**9.1 Are you currently supporting any independent smallholder groups?**

No

**Do you have any future plans to support independent smallholders?**

No

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## Retailers

### Operational Profile

1.1 Please state your main activities within the palm oil supply chain. Tick all that apply:

- Wholesaler
- Retail
- Food service providers
- Own-brand
- Third party brands
- Biofuels
- Other

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### Operations and Certification Progress

2.1 In which markets where you operate do you sell goods containing palm oil and oil palm products?

Ecuador

2.2 Do you have a system for calculating how much palm oil and palm oil products there is in the goods you sell?

Yes

2.3 Does this system cover your own-brand use of palm oil and oil palm products or all brands you sell?

All brands sold

2.4 In which markets where you operate do you calculate how much palm oil and oil palm product there is in the goods you sell?

Ecuador

2.5 Total volume of all palm oil and oil palm products in the goods sold in the year:

2.5.1 Total volume of Refined /Crude Palm Oil in the goods sold in the year

19500.00 Tonnes

2.5.2 Total volume of Crude and Refined Palm Kernel Oil in the goods sold in the year

1500.00 Tonnes

2.5.3 Total volume of Palm Kernel Expeller sold in the year

Tonnes

2.5.4 Total volume of other Palm-based Derivatives and Fractions used in the year

24000.00 Tonnes

2.5.5 Total volume of all palm oil and oil palm products in the goods sold in the year

45000.00 Tonnes

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**2.6 Volume of palm oil and oil palm products used in the year, in your own brand of products, that are RSPO-certified**

No	Description	Crude and Refined Palm Oil (Tonnes)	Crude and Refined Palm Kernel Oil (Tonnes)	Palm Kernel Expeller (Tonnes)	Other palm-based derivatives and fractions (Tonnes)
2.6.1	Book & Claim				
2.6.2	Mass Balance				
2.6.3	Segregated				
2.6.4	Identity Preserved				
2.6.5	Total volume				

**2.7 Volume of RSPO certified sustainable palm oil and oil palm products purchased from other RSPO certified companies (tonnes)**

No	Description	Crude and Refined Palm Oil (Tonnes)	Crude and Refined Palm Kernel Oil (Tonnes)	Palm Kernel Expeller (Tonnes)	Other palm-based derivatives and fractions (Tonnes)
2.7.1	Book & Claim	-	-	-	-
2.7.2	Mass Balance	-	-	-	-
2.7.3	Segregated	-	-	-	-
2.7.4	Identity Preserved	-	-	-	-
2.7.5	Total volume	-	-	-	-

**2.8 What is the percentage of RSPO certified sustainable palm oil and oil palm products in the total volume handled by your company in the following regions:**

**Africa** --%  
**Australasia** --%  
**Europe (incl. Russia)** --%  
**North America** --%  
**South America** --%  
**Middle East** --%  
**China** --%  
**India** --%  
**Indonesia** --%  
**Malaysia** --%  
**Rest of Asia** --%

**Time-Bound Plan****3.1 Year expected to start (or year started) using RSPO certified sustainable palm oil and oil palm products, in your own brand of products**

2018

**3.2 Year expected to be (or already) using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products**

2022

**3.3 Year expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products**

2025

**3.4 In which markets where you operate, do these commitments cover?**

Ecuador

**3.5 Does your company have a Time-Bound Plan to require the use of RSPO certified palm oil and oil palm products in the products you sell on behalf of other companies brands?**

No

## Trademark Related

**4.1 Do you use or plan to use the RSPO Trademark on your own brand products?**

No

## Actions for Next Reporting Period

**5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

We are working to promote the sustainable production under the RSPO P&C, for that reason we are actively part of the national committee to promote the jurisdictional approach.

We are also part of the Ecuadorian technical team that is working on the national interpretation of the RSPO P&C.

## Reasons for Non-Disclosure of Information

**6.1 If you have not disclosed any of the above information, please indicate the reasons why**

Other: N/A

## Application of Principles & Criteria for all members sectors

**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement
- None of the above

**7.2 What best practice guidelines or information has your organisation provided in the past year, to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?**

N/A

**7.3 Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?**

No

## GHG Emissions



**8.1 Are you currently assessing your operational GHG emissions?**

No

**Please explain why**

N/A

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**Support Smallholders**

**9.1 Are you currently supporting any independent smallholder groups?**

No

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**9.2 If no, do you have any future plans to support independent smallholders?**

No

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## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

Lack of knowledge of the RSPO P&C by smallholders. High costs of implementation of the RSPO P&C.

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**2 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

N/A

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**3 Other information on palm oil (sustainability reports, policies, other public information)**

- No files were uploaded
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